

Şeyma Özdemir

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Şeyma Özdemir is a Senior Consultant at Osborne Partners, A Delta Consulting Group Company. She specializes in valuation and damages assessment in complex commercial and investor-state disputes, with experience involving business and investment valuation, shareholder disputes, lost profits, competition issues and intellectual property. She supports engagements throughout the dispute process, including the preparation of expert reports and hearing support.

Seyma has worked across a range of industries, including agricultural commodities, telecommunications, fintech and digital platforms, construction materials, utilities and infrastructure, metals and mining, real estate, hospitality and consumer goods. Her experience includes ICSID and ICC arbitration proceedings and disputes involving government measures, contractual breaches, shareholder interests and regulatory and market issues.

Selected Project Experience

- ▶ Prepared expert reports assessing losses arising from the alleged expropriation of assets and breaches of the fair and equitable treatment standard in the agricultural commodities sector.
- ▶ Prepared expert reports assessing the loss in value of equity holdings following the imposition of sanctions, applying a market-based approach with holding company and illiquidity adjustments where relevant.
- ▶ Prepared expert reports assessing losses involving an integrated digital platform combining telecommunications, fintech and marketplace services in ICSID arbitration proceedings.
- ▶ Prepared expert reports assessing alleged losses arising from a breach of a shareholders' agreement involving the non-distribution of dividends.
- ▶ Prepared expert reports assessing alleged anticompetitive pricing and supply practices in the construction materials sector in ICSID arbitration proceedings, including analysis of sector demand and supply dynamics and cost-based pricing.
- ▶ Prepared expert reports assessing losses arising from alleged breaches of contractual terms involving a water desalination project in ICC arbitration proceedings, including discounted cash flow analysis and contract review.
- ▶ Prepared expert reports valuing a residential real estate investment allegedly expropriated through a forced bankruptcy in ICSID arbitration proceedings.
- ▶ Prepared expert reports assessing the value of trademarks and related agreements in a liquidation dispute before a national court.
- ▶ Prepared expert reports in a patent royalty dispute involving mobile devices and tablets, including analysis of sales values and associated costs.



EDUCATION

- **Koç University, Istanbul, Turkey**
BA in International Relations and Economics