

Chen Zhao

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Chen Zhao is a Consultant at Osborne Partners, A Delta Consulting Group Company. She specializes in business and equity valuation and the assessment and quantification of damages in complex disputes. Her experience includes lost profits analysis, discounted cash flow and comparable company valuations, financial projections and the assessment of development and investment risks.

Chen has worked across a range of industries, including agriculture, technology, financial services, real estate, pharmaceuticals and life sciences. She has supported the preparation of expert reports involving shareholder interests, contractual disputes and investments across Southeast Asia and Greater China.

Selected Project Experience

- ▶ Assisted in preparing two expert reports valuing equity shares in a multibillion-dollar Indonesian agribusiness group in connection with a potential buyout among existing shareholders. Performed comparable company analysis, developed a discounted cash flow valuation model, assessed financial projections and analyzed accounting and valuation adjustments.
- ▶ Assisted in preparing an expert report assessing losses arising from a dispute involving a Hong Kong-based digital marketing business and a leading global technology company. Quantified lost profits and analyzed revenue growth under a counterfactual scenario absent the alleged breach.
- ▶ Assisted in preparing an expert report assessing losses arising from a dispute involving a financial technology company and a major banking institution in Southeast Asia. Quantified lost profits and analyzed contractual revenues.
- ▶ Assisted in preparing an expert report assessing losses arising from a dispute involving a real estate investment in Southeast Asia. Valued an equity interest and analyzed development risks, market conditions and relevant policies.
- ▶ Assisted in preparing an expert report assessing losses allegedly suffered by foreign investors in an Indonesian pharmaceutical group arising from disputed actions by state-owned and affiliated entities.
- ▶ Assisted in preparing an expert report assessing losses arising from the failed execution of a contract manufacturing agreement for a COVID-19 vaccine.



EDUCATION

- **Nanyang Technological University, Singapore**
Master's degree in Finance
- **Shanghai Jiao Tong University, Shanghai, China**
Bachelor's degree in Finance and Business Data Science

LANGUAGES

- Mandarin (native)