

Ayushi Kothari

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Ayushi Kothari is a Senior Consultant at Osborne Partners, A Delta Consulting Group Company. She specializes in business valuation, damages assessment and financial modeling in complex disputes and advisory matters. Her experience includes quantifying lost profits and other financial losses, valuing businesses and investment portfolios and assessing costs and damages arising from contractual disputes.

Ayushi also has experience providing valuations for transactions and strategic decision-making, including the valuation of intangible assets, performance-linked payments and early-stage businesses. She has worked across a range of industries, including energy and power, healthcare, retail, consumer products, specialty chemicals and construction materials.

Selected Project Experience

- ▶ Prepared expert reports assessing the value and quantification of losses allegedly arising from sanctions imposed on an investor. Performed fair market valuations of a multibillion-dollar global investment portfolio comprising energy, technology, retail, healthcare, private equity and treasury assets.
- ▶ Prepared an expert report assessing alleged losses arising from the failure to offtake Indonesian thermal coal under a long-term supply agreement, including coal pricing, trading margins and procurement costs.
- ▶ Prepared expert reports assessing alleged lost profits arising from breaches of noncompete and confidentiality obligations following the acquisition of a specialty chemicals business.
- ▶ Prepared expert reports assessing storage charges arising from a precast concrete supply contract, including analysis of production, delivery and inventory records.
- ▶ Advised on the assessment of damages arising from alleged delays and defects in components supplied for a hydropower project, including replacement costs, delay costs and liquidated damages.
- ▶ Developed valuation models to quantify performance-linked payments for a North American third-party claims administrator, including Monte Carlo simulations and option-pricing models.
- ▶ Valued intangible assets, including noncompete agreements, trademarks, patents and customer and supplier relationships, in connection with business combinations and purchase price allocations.
- ▶ Advised on the valuation of an early-stage consumer and wellness business in connection with a proposed fundraising, including discounted cash flow and market-based valuation methodologies.



EDUCATION

- **SVKM's Narsee Monjee Institute of Management Studies (NMIMS)**
Master of Business Administration - MBA, Finance
- Bachelor of Business Administration - BBA, Finance