

Aaron Saldanha

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Aaron Saldanha is a Senior Consultant at Osborne Partners, A Delta Consulting Group Company. He provides valuation and damages analysis in complex commercial disputes and advisory matters, with experience involving business and intellectual property valuation, shareholder disputes and lost profits assessments.

Aaron has worked across a range of industries, including renewable energy, hospitality, specialty chemicals, aerospace and defense, financial services, automotive and real estate. His experience includes valuing businesses and shareholding interests, assessing complex financial and economic issues and supporting the preparation of expert reports in high-value, cross-border matters.

Selected Project Experience

- ▶ Advised a multinational trading company on the renegotiation of its interest in an Asian joint venture with a large listed integrated power producer. Assessed revisions to the share premium paid upon entry into the joint venture in light of downsized and delayed development plans.
- ▶ Prepared expert reports quantifying losses suffered by a multinational investor due to the alleged wrongful imposition of sanctions following the Russia-Ukraine war. Performed fair market valuations of multibillion-dollar holding companies with interests across technology, retail, energy, healthcare and private equity, spanning three continents.
- ▶ Advised a global aerospace manufacturer on the potential expansion of its interest in an Asian aircraft assembly joint venture. Assessed potential valuation uplifts under expansion scenarios, including those related to national defense procurement policy.
- ▶ Assisted in preparing expert reports assessing the impact of inflation-linked rent escalations on European commercial real estate assets amid rising European energy prices in 2022.
- ▶ Prepared expert reports concerning a disputed minority share issuance by an Indian real estate developer. Assessed the value of underlying real estate parcels, performed comparable company analysis and evaluated contingent liabilities and indemnity claims through multiple report iterations and a multiday hearing.
- ▶ Prepared an expert report assessing alleged losses arising from the failure to offtake Indonesian thermal coal by one of India's largest integrated power companies under a long-term supply agreement. Assessed potential trading margins of a leading Indonesian producer and Indian power tariff pass-through mechanisms.
- ▶ Prepared an expert report assessing alleged losses arising from the transfer of intellectual property assets related to a leading pan-Asian hospitality brand at an alleged undervalue around the time of the parent firm's bankruptcy.
- ▶ Prepared expert reports assessing alleged lost profits arising from post-acquisition breaches of noncompete and confidentiality provisions by the promoters of an Indian specialty chemicals company.



EDUCATION

- **Indian School of Business**
MBA, Finance & Strategy
- **Loyola College, University of Madras**
BA, Economics

CERTIFICATIONS & LICENSES

- CFA Program Level II