

Ralph Koch, CPA, CGMA

Senior Director

Ralph Koch has been an Audit Partner at a Big Four public accounting firm where he worked with clients ranging from startups to Fortune 500 companies. He also has more than 25 years' experience as a hands-on Chief Financial Officer in many industries including aerospace and defense (design, development, and manufacturing), contracting services, life sciences, IT/software, pension plans, and financial services.

His financial, accounting and management experience includes public and private equity raises and senior/mezzanine debt and municipal bond financings (>\$1B), import/export financing, credit guarantees, SEC financial reporting, mergers & acquisitions, due diligence, financial forecasting, strategic planning, business assessments and valuations, ERP systems implementations, fraud investigations, internal control reviews, program and project cost reviews, cost and damages claims and contractual disputes.

Selected Project Experience

- Led the assessment and calculations of multi-million damage claims for a commercial office project to determine Owner/Developer delay claims (including lost rents/profits) against the General Contractor and related delay and direct cost claims against defaulting subcontractors.
- Led the assessment and calculation of lost profits worth more than \$50 million for a heavy civil contractor in a breach of contract claim against the Owner of a North American mining operation.
- Co-led the assessment and rebuttal of a claim in excess of \$100 million for a large energy project in the South. Damage claims included project delays and lost labor productivity.
- Prepared expert reports and testified for multi-million international loan transaction for an Oil and Gas Project located in Africa in a case brought before the LCIA.
- Prepared expert report for a breach of Fiduciary Duties claim brought by a Trustee in a Bankruptcy case.
- Prepared expert report for a Shareholders lawsuit alleging financial fraud and misrepresentation in a Bankruptcy case.
- Led the forensic analysis and prepared the expert report on damages for a multi-million construction project delay claim for a \$200 million+ waste-water treatment plant in a state superior court in the Northeast.
- Led the forensic analysis and development of an expert report on a breach of contract claim worth tens of millions of dollars for IT outsourcing services for a major European Telecommunications company.
- For a software company located on the West Coast, performed an analysis, and calculated performance metrics supporting the termination of a management team for failure to reach financial goals. Prepared rebuttal expert report. Damages claimed exceed \$35 million.
- Conducted the review and analysis for a professional standards of care matter involving an accountant practicing public accountancy in Maryland and Virginia without a valid license.



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EDUCATION

George Mason University
B.S. Business Administration,
1979

CERTIFICATIONS & LICENSES

Certified Public Accountant (CPA)
Virginia

Chartered Global Management
Accountant (CGMA)

AFFILIATIONS

AICPA Forensic and Valuation
Services Section

Virginia Society of Certified
Public Accountants

American Bar Association

North Carolina Bar Association