

Ralph Koch, CPA, CGMA

Senior Director

Ralph Koch has been an Audit Partner at a Big Four public accounting firm where he worked with clients ranging from startups to Fortune 500 companies. He has more than 25 years' experience as a hands-on Chief Financial Officer in many industries including aerospace and defense (R&D, manufacturing), government contracting, life sciences, software, and financial services.

Ralph's financial, accounting and management experience includes public and private equity raises and senior/mezzanine debt financings (>\$1 billion), mergers & acquisitions, due diligence, financial forecasting, strategic planning, business valuations, ERP systems implementations, fraud investigations, internal control reviews, program and project cost reviews, costs claims and contractual disputes.

Selected Project Experience

- Led the assessment and calculations of multi-million damage claims for a commercial office project to determine Owner/Developer delay claims (including lost rents/profits) against the General Contractor and related delay and direct cost claims against defaulting subcontractors.
- Led the assessment and calculation of lost profits worth more than \$50 million for a heavy civil contractor in a breach of contract claim against the Owner of a North American mining operation.
- Prepared expert reports and testified for multi-million international loan transaction for an Oil and Gas Project located in Africa in a case brought before the LCIA.
- Prepared expert report for a breach of Fiduciary Duties claim brought by a Trustee in a Bankruptcy case.
- Prepared expert report for a Shareholders lawsuit alleging financial fraud and misrepresentation in a Bankruptcy case.
- Led the forensic analysis and prepared the expert report on damages for a multi-million construction project delay claim for a \$200 million+ waste-water treatment plant in a state superior court in the Northeast. .
- Led the forensic analysis and development of an expert report on a breach of contract claim worth tens of millions of dollars for IT outsourcing services for a major European Telecommunications company.
- For a software company located on the West Coast, performed an analysis, and calculated performance metrics supporting the termination of a management team for failure to reach financial goals. Prepared rebuttal expert report. Damages claimed exceed \$35 million.
- Conducted the review and analysis for a professional standards of care matter involving an accountant practicing public accountancy in Maryland and Virginia without a valid license.
- Led a market research study and supply chain cost reduction effort for a major aerospace and defense client, in support of a major weapons system program acquisition effort.
- Prepared and negotiated multiple multi-million dollar claims with US Government and Aerospace Original Equipment Manufacturers (OEMs) for scope changes, constructive scope changes, requests for equitable adjustments and other contract disputes.



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EDUCATION

George Mason University
B.S. Business Administration,
1979

CERTIFICATIONS & LICENSES

Certified Public Accountant (CPA)
Virginia

Chartered Global Management
Accountant (CGMA)

AFFILIATIONS

American Institute of Certified
Public Accountants

Virginia Society of Certified
Public Accountants